

— **Europe Lead, Low Carbon
Regulation and Advocacy**
Methanex



- 03 About Methanex
- 04 What You'll Do
- 08 Recruitment Process



About Methanex

Methanex is the world's largest producer and supplier of methanol to major international markets in North America, Asia Pacific, Europe, and South America, with its corporate head office located in Vancouver, BC.

Methanex's global operations are supported by an extensive global supply chain of terminals, storage facilities and the world's largest dedicated fleet of methanol ocean tankers.

The Power of Agility® is Methanex's key brand differentiator and is how their global team of approximately 1,400 employees safely and reliably delivers on their brand promise everyday by quickly adapting and responding to their customers' needs and creating and capitalizing on opportunities in the marketplace.

Whilst Methanex does not currently have production facilities in Europe, it draws on their network of storage terminals that give them access to approximately 220,000 tonnes of methanol storage in eight European countries. From these storage locations, Methanex distributes methanol by ship, barge, truck, and pipeline to their customers.





Reporting to the Director, Low Carbon Regulation and Advocacy, the Europe Lead, Low Carbon Regulation and Advocacy, is responsible for monitoring, interpreting, and responding to regulatory developments affecting low-GHG methanol and ammonia, with a particular focus on European regulators.

Central to the role is the ability to assess and articulate the implications of regulatory developments for the Low Carbon Solutions (LCS) business, ensuring regulatory risk, opportunity, and strategic impact are clearly understood. The Europe Lead, Low Carbon Regulation and Advocacy, will identify advocacy priorities arising from these regulatory assessments and will develop and deliver advocacy strategies in collaboration with internal and external stakeholders, notably the Methanol Institute and its EU Working Group, while also developing and leveraging other strategic alliances.

As a key member of the Low Carbon Solutions team, the Europe Lead, Low Carbon Regulation and Advocacy, will also ensure timely and effective communication of regulatory developments and their business implications to internal stakeholders, enabling informed commercial and strategic decision-making. The role will represent the company's low-carbon methanol interests in relevant external forums, actively contributing to regulatory debates and advocacy efforts. It will also provide ongoing support and guidance to colleagues across functions, fostering alignment, improving regulatory literacy, and embedding a strong understanding of regulatory drivers and advocacy needs across the LCS business.

Responsibilities

- **Establish efficient European regulatory monitoring, communication and engagement.** Maintain Methanex's system for monitoring European regulatory developments, including use of network contacts and IT tools. Develop user-centric approach to keeping LCS stakeholders abreast of regulatory developments. Run efficient processes to consult and align with LCS stakeholders on regulatory issues.
- **Development of advocacy plans, and instigation and support of related advocacy initiatives in the European sphere.** Develop a standard framework for advocacy plans, to facilitate cross functional understanding, engagement and status monitoring. Prepare and maintain advocacy plans for key European regulatory issues that include stakeholder assessments, advocacy objectives and supporting actions. Instigate and support advocacy initiatives, which fully leverage relationships with Methanex's existing industry representative organisations like the Methanol Institute. When needed, propose collaboration with new advocacy partners to achieve advocacy objectives that are not possible or unsuitable with existing partners.
- **Ongoing support and guidance to LCS team stakeholders.** Be regarded as a go to resource for European regulatory matters for the Methanex Business Development team focusing on low carbon methanol and ammonia for segments including maritime, road and chemicals. Proactively propose and prepare solutions to Supply and Business Development related regulatory issues.
- **Contribute to development and influence of Methanex representative organizations, including the Methanol Institute (MI).** Actively seek to shape the agenda and priorities of the MI EU Working Group. Help drive participation and engagement with Methanol Institute's EU Working Group by adding to the quality of deliberations. Seek to ensure that the MI is aware of, and consulted on, advocacy initiatives instigated by others. Maximise the opportunities to leverage Methanex's representative organisations to advance Methanex's advocacy objectives.



Methanex Vision & Values

- **Methanex Vision and Values.** The successful candidate will be expected to positively contribute to the LCS vision of being the leader in the profitable supply of low carbon methanol. As a team member, you will hold core values of integrity, trust, respect and professionalism. You will also demonstrate a commitment to being a team player, being open-minded, and speaking up. You will actively engage in this role in alignment with Methanex's vision and values.
- **Responsible Care.** The chosen candidate will conduct business in a manner which supports the Responsible Care® ethical standard, which is a chemical industry initiative that informs the company's governance and the management of environment, health, safety, and community matters. The goals of Responsible Care, and the broader environmental, social and governance principles of sustainability, are central to Methanex's culture and to their broader sustainability efforts.

More details available here:

<https://www.methanex.com/about-us/culture/>

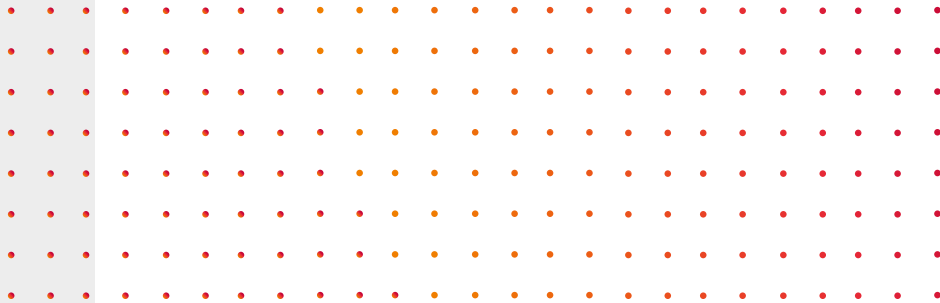
Qualifications & Experience

Education & Work Experience

- Completed university degree in Political Science & International Relations, Environment or Energy Economics, Environmental Science or Engineering, or equivalent education and work experience.

Skills

- 7 to 10 years of experience in similar industries with global operations, understanding economic drivers and their influences.
- Excellent spoken and written English, plus French/Dutch/German or another EU language would be an advantage.
- Strong business acumen and an ability to create clarity and alignment between the commercial and regulatory spheres.
- Track record of creating consensus and generating momentum around initiatives in multi-stakeholder groupings and influential leadership.
- Excellent communication skills, both written and verbal. Ability to simplify the complex and adept at engaging and informing key stakeholders (both internal and external) in an efficient manner.
- Wide regulatory network and talent for collaboration and fostering new relationships.



Competencies

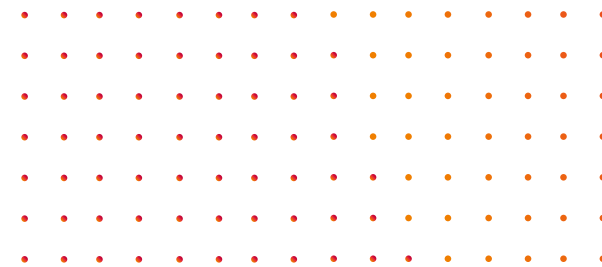
- **Influential Leadership & Stakeholder Management** – Proven ability to build consensus and drive momentum across diverse, multi-stakeholder groups. Influential leadership style that fosters cooperation, alignment, and shared ownership of initiatives.
- **Regulatory Network & Relationship Building** – Possesses a broad network within the regulatory landscape and excels at collaboration, relationship management, and developing new strategic partnerships.
- **Business Acumen & Strategic Alignment**
 - Demonstrates strong business insight with the ability to create clarity, alignment, and cohesion between commercial objectives and regulatory frameworks. Capable of translating business needs into regulatory strategies and vice versa.
- **Dealing with Ambiguity** – Can effectively cope with change, can shift gears comfortably, can decide and act without having the total picture, isn't upset when things are up in the air, doesn't have to finish things before moving on, can comfortably handle risk and uncertainty.
- **Organizational Agility** – Knowledgeable about how organizations work, knows how to get things done both through formal channels and the informal network, Understands the origin and reasoning behind key policies,

practices, and procedures, Understands the cultures of organizations.

- **Managerial Courage** - Doesn't hold back anything that needs to be said, Provides current, direct, complete, and "actionable" positive and corrective feedback to others, Lets people know where they stand, Faces up to people problems on any person or situation (not including direct reports) quickly and directly, Is not afraid to take negative action when necessary.
- **Planning** - Accurately scopes out length and difficulty of tasks and projects. Sets objectives and goals, breaks down work into the process steps, develops schedules and task/people assignments, anticipates and adjusts for problems and roadblocks, measures performance against goals, evaluates results.
- **Cross-Cultural Agility** - Knows how to work within the local culture, Is not afraid of committing to a course of action to get started, Has the courage of their convictions, Understands the need for flexibility, Won't let unresolved issues drift, Engages in-country locals in dialogue about how to get things done, Is willing to start something and make adjustments along the way, Is not afraid to try something never done before, Will advocate with the home office for a locally driven initiative.

Other Information

- International travel, approximately four to six times annually, may be required.
- Due to collaboration across global time zones, the role will at times involve work beyond standard working hours.



Recruitment Process



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Dober Partners has been retained to draw up a shortlist of prospective candidates against the criteria set out in this document and using their discretion and expertise to recruit a new Europe Lead, Low Carbon Regulation and Advocacy, with Methanex's leadership and HR team.

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