- Executive Vice President, International Regions Cruise Lines International Association (CLIA)



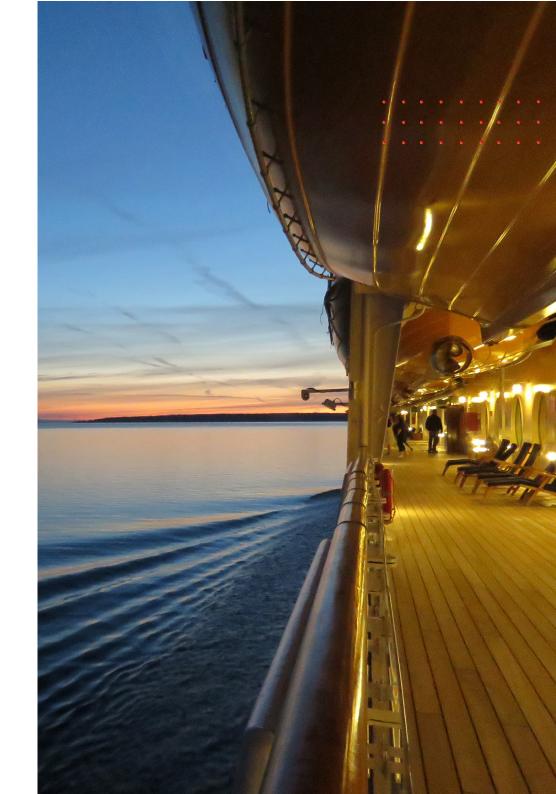


About CLIA

What You'll Do

Recruitment Process







The cruise industry is a major sector within global tourism and maritime travel, offering experiences on ships that operate in various regions worldwide. Cruising offers diverse, accessible, and transformational travel experiences for all generations, combining life onboard with immersive shoreside adventures that support and engage local communities.

Cruise Lines International Association (CLIA) is the preeminent cruise trade association, providing a unified voice for the industry and its members as the leading authority of the global cruise community.

CLIA represents a dynamic and influential industry that encompasses:

- The world's most prestigious ocean, river, and specialty cruise lines
- An expansive group of maritime leaders who provide technical expertise, products, and services to the cruise sector
- Leading ports, destinations, shipyards;
- The largest network of travel professionals specializing in cruise travel

As the leading trade association, CLIA advocates for safe, sustainable cruise operations, supports tourism strategies that benefit communities, and promotes innovation toward net-zero emissions by 2050. With a global presence, CLIA provides resources, expertise, and policy leadership to protect and promote the industry's responsible growth.

As the leading trade association for the cruise industry, we play a vital role in ensuring our members have the resources and support needed for success, allowing us to both protect and promote the industry's ability to operate responsibly.

In collaboration with our members and partners, CLIA advocates for:

- Policies and practices that ensure safe, healthy, and sustainable cruise operations
- Tourism strategies that enhance the socio-economic benefits of cruise travel
- Advanced technologies and innovations that drive progress toward achieving net-zero emissions by 2050

CLIA's global headquarters are in Washington, DC, with regional offices located in North and South America, Europe, the UK and Ireland, and Australasia.

CLIA's Mission is to foster our members' success and to protect and promote the industry's license to operate responsibly. CLIA's Vision is for the cruise industry to be recognized as a leader in responsible travel and the best way to see the world.

Dober Partners

Executive Vice President I CLIA

Job Title:

Executive Vice President, International Regions

Location:

CLIA Europe Office (Brussels/preferred) or CLIA UK & Ireland (London)

Reports To:

President and CEO

Department:

Office of the CEO

CLIA Executive Vice President, International Regions Job Summary

The Executive Vice President, International Regions is a member of CLIA's senior leadership team, serving as a confidential adviser, integrator, communicator, and strategic project manager. This executive will lead cross-functional coordination between CLIA's global office and guide regional alignment with global strategic goals. The role includes direct oversight of regional leaders including the Managing Director for Australasia, head of Europe, Managing Director for the UK & Ireland, and Executive President of CLIA Brazil. The EVP will partner with the CEO, senior leaders, and the heads of Government Affairs, Maritime Policy, Strategic Communications, and Membership & Commercial to drive CLIA's strategy, performance, enhance governance, and strengthen CLIA's global influence. Those duties also include facilitating the necessary information flows, resource augmentation, and expert substantive guidance. This leader may also be assigned responsibility to personally serve as CLIA's head of Europe. This role will be critical to executing our organizational objectives while balancing regional sensitivities and cultural norms.





Essential Job Functions

Strategic Oversight & Regional Leadership

- In conjunction with CLIA Global, lead the execution of CLIA's annual strategic planning across international regions.
- Lead and align regional goals and objectives with CLIA's global mission.
- Track and drive progress against global priorities within international regions, delivering updates to the CEO and relevant stakeholders and ensuring updates are flowing into the regions as needed.
- Manage multiple complex priorities and guide executive-level decision-making to ensure consistent execution and delivery of outcomes.
- Routinely convene and lead strategic discussions among regional leaders; serve as a liaison to the senior leadership team.

- Provide high-level oversight and coordination for regional activities in Belgium (Europe), Brazil, Australia, and the UK & Ireland, including industry advocacy, stakeholder engagement, and public relations.
- Guide development and implementation of membership programs, financial plans, communications strategies, and event activations.
- Cultivate relationships with government entities, industry partners, and regulatory agencies across all international regions.
- Assist with proper documentation and support governance compliance for regions in partnership with legal counsel, CFO and CEO.
- Identify process improvement opportunities and recommend operational efficiencies across regions.

Business Development & Risk Mitigation

- Analyze tourism, economic, and political trends impacting the cruise industry to identify emerging opportunities and risks.
- Evaluate external partnership and participation requests, making recommendations for executive involvement.
- Launch and oversee global initiatives as directed by the CEO, ensuring accountability and outcomes.



Required Education and Experience

Basic Qualifications:

- Bachelor's degree or higher in business, international relations, communications, or related field.
- Minimum of 15 years of executive-level experience in international program management, government affairs, communications, or equivalent field.
- Demonstrated success managing seniorlevel reports and large-scale projects across international markets.
- Executive-level verbal and written communication skills.
- Previous supervisory experience.
- Willingness to work demanding and flexible hours, including evenings and weekends.
- Ability and willingness to travel internationally (30%+).
- Proficient in Microsoft Office (Word, Excel, PowerPoint).
- Fluent in English and at least one other language commonly spoken in Europe.

Additional Qualifications:

- Experience with a travel or maritime trade association, global consulting firm, maritime or cruise enterprise, hospitality industry, or tourism industry strongly preferred.
- Master's, or similar advanced, degree preferred.
- Project management experience is highly valued.
- Exceptional organizational, writing, speaking, and analytical capabilities.
- Demonstrated cultural fluency and ability to work across international markets.
- High degree of professionalism, integrity, and discretion.

Work Environment

- This position is to be based in CLIA's
 Brussels Office, or in CLIA's London office
 with extensive time required in CLIA's
 Brussels office.
- The work environment is typically quiet and professional.

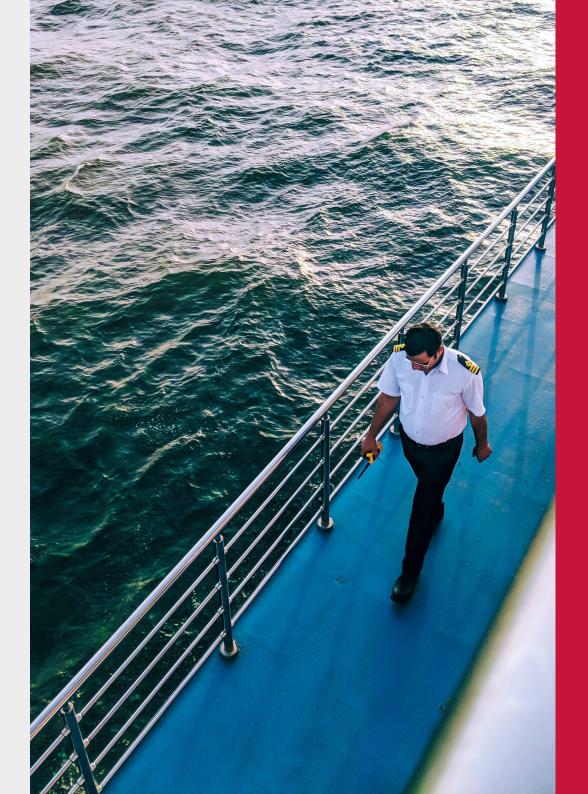
Required Travel

Approximately 30%, including international travel.

Other Duties

This job description outlines primary responsibilities but is not exhaustive. Additional duties may be assigned as business needs evolve, which may include direct responsibility for all or part of CLIA's European operations.





If you wish to apply for this position, please send your CV and motivation letter as soon as possible to the Dober Partners – CLIA search team below.

Mark Dober

M: +32 477 950 466

→ mark@doberpartners.com

Natalia Kurop

M: +32 488 945 579

→ natalia@doberpartners.com

www.doberpartners.com

Dober Partners
Executive Search
& Consultancy