



— **Senior Government Relations
Manager - EUROPE**
Ecolab

ECOLAB[®]



Dober Partners
Executive Search
& Consultancy

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About Ecolab

A trusted partner at nearly three million customer locations, Ecolab (ECL) is the global leader in water, hygiene and infection prevention solutions and services. With annual sales of \$13 billion and more than 47,000 associates, Ecolab delivers comprehensive solutions, data-driven insights and personalized service to advance food safety, maintain clean and safe environments, optimize water and energy use, and improve operational efficiencies and sustainability for customers in the food, healthcare, hospitality and industrial markets in more than 170 countries around the world.

When you come to work at Ecolab, you get to take on some of the world's most meaningful challenges and have the opportunity to learn and grow, shape your career, make an impact and quickly see the importance of your work. For more Ecolab news and information, visit www.ecolab.com.



What You'll Do

Senior Government Relations Manager, Ecolab

We have an exciting vacancy as a Senior Government Relations Manager for our Puro-lite business ideally based in Brussels, Belgium. This is a role with a clear connection to our mission. You will help us shape, lead and influence legislative and public policy initiatives through education and appropriate engagement with relevant local and national government officials in Romania, UK and Wales. We operate in transparent and collaborative way that to drive towards consistent policy positions globally.

What you'll do:

You will be the owner for leading and promoting the company's business interest with a priority support the Puro-lite / Life Science business. You'll partner closely with business, sustainability, and regulatory teams to deliver value through government relations. As a comfortable communicator and influencer, you'll use your in-depth knowledge of institutions, legislative process and sustainability / environmental focus to provide policy and legislative analyses as well as implementing advocacy and lobbying strategies.

- Implementing tactics to advance public policy through advocacy with associations, NGOs and key stakeholders
- Building coalitions to advance policy objectives
- Position Ecolab as a sustainability / ethics leader in the sector
- Builds networks externally with key government stakeholders and trade bodies, to represent and protects the company's business interests, and ensures our position on policy is understood
- Provides proactive, effective communications and counsel to Ecolab business leaders regarding policy developments and potential implications





What you'll need

- Relevant 5 to 12 years of experience in a similar role, or with a demonstrated experience in government relations and regulatory environments
- Demonstrated knowledge of developing legislative and administrative processes
- Fluency in English

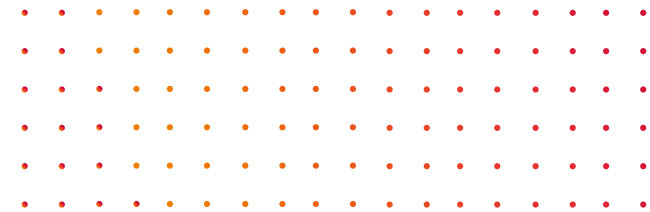
What else would be helpful?

- Working knowledge of public policy issues. Particularly in the field of Life Science / Healthcare
- Experience communicating and presenting information in a manner that persuades, educates, and enhances understanding at all levels.

- Strong consultative and interpersonal skills to work with diverse groups of internal and external individuals including lobbyists; elected politicians and regulators; trade and business associations; political organizations; and public interest groups.
- Experience working on legislative or regulatory issues and processes for a governmental entity or private sector company.
- Experience working with outside lobbying or consulting firms on projects or legislative efforts.

What's in it for you?

- The chance to work for an industrial global market leader focused on sustainable solutions
- Development and global career progression opportunities
- Comprehensive benefits plan including attractive Pension and Bonus scheme



Recruitment Process



The specialist Executive Search firm, Dober Partners has been retained to draw up a shortlist of prospective candidates against the criteria set out in this document, and using their discretion and expertise to help recruit a new Senior Government Relations Manager, together with the HR team and Government Relations leadership of Ecolab.

To apply please send your CV to:

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