



— **Head of Public Affairs**  
European Industrial Gases  
Association (EIGA)



**Dober Partners**  
Executive Search  
& Consultancy

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The European Industrial Gases Association (EIGA) is looking for a Head of Public Affairs to join our team in Brussels. This is a newly created position to create, grow and lead the public affairs capability of the association and sector, which until now has focused on safety, technical and regulatory issues.

## About EIGA

The objective for EIGA is to proactively build and deepen relationships with relevant institutions, stakeholders and partners to increase the visibility of EIGA and raise awareness of the position of EIGA and its sector among target groups including the EU institutions.

EIGA has a President and a Board of Directors, which constitutes the governing body. The EIGA office, deals with legal, financial and administrative matters and supports all technical and safety work. Under the supervision of the Board, the Industrial Gases Council (IGC), the Medical Gases Council (MGC), the Regulatory Environmental Council (REC) and the Safety Advisory Council (SAC) direct the safety, environmental, regulatory and standardisation activities of the various working groups (WG) in their respective fields of expertise.



## What are industrial gases, and what are they used for?

The most common industrial gases are:

- Air Gases – oxygen (O<sub>2</sub>), nitrogen (N<sub>2</sub>) and argon (Ar)
- Rare Gases – such as helium (He), krypton (Kr), xenon (Xe) and neon (Ne)
- Hydrogen (H<sub>2</sub>), carbon monoxide (CO), carbon dioxide (CO<sub>2</sub>) and nitrous oxide (N<sub>2</sub>O)
- Chlorine (Cl<sub>2</sub>), hydrogen chloride (HCl) and sulphur dioxide (SO<sub>2</sub>)
- Acetylene (C<sub>2</sub>H<sub>2</sub>), methane (CH<sub>4</sub>) and propane (C<sub>3</sub>H<sub>8</sub>)
- Special Gases (High purity gases, high accuracy mixtures and electronic specialty gases)

In addition, many different mixtures of these and other gases are provided to meet the needs of specific applications. The industrial and medical gases industry serves a very large number of customers in the whole community. As well as supplying the gases themselves, the industry offers services, product process application know-how and safety advice and information to its customers.

Industrial gases are essential for almost all manufacturing. Large quantities of oxygen, nitrogen and argon are used in the steel and metal industry. Shipyards and the automotive industry use acetylene, propane, mixtures of fuel gases and oxygen for cutting and welding. Liquid nitrogen is vital in recycling plastics, packaging and scrap tyres. The chemical industry employs all major industrial gases as a raw material or for inerting. High purity gases are used e.g. in microchip production.

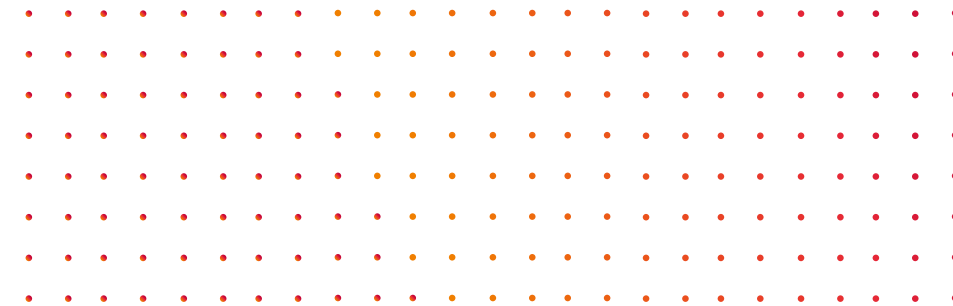
Industrial gases play an invisible but critical role in advancing the most important issues of our time, like reducing carbon emissions through the safe use of hydrogen, and saving lives with medical applications of oxygen and other gases.

## EIGA – Leaders in hydrogen technology and safety

The Industrial Gases sector has more experience in the production, transportation, storage, and application of hydrogen than any other industry in the world, having been active in the field for over 100 years. The Industrial Gases sector is therefore well-placed to be a key partner for a thriving, carbon-neutral Europe that meets its 2050 goals, in part through the successful deployment of hydrogen.

## EIGA – Oxygen saving lives

Medical oxygen is a cross-cutting investment that provides a lifeline for a range of conditions and stabilizes patients to make other treatments possible. Oxygen is a key treatment for severe cases of Covid-19 and saved many lives in recent years. Oxygen is also a vital treatment for pneumonia, and is also used in surgery, childbirth and for those with serious injuries.



Working with EIGA's broader team and members, you will coordinate the external advocacy of the Association. You will focus on policy areas relevant for the industrial gases sector (including energy transition and hydrogen) at the EU level. You will also advise on the necessary communication strategies to increase the visibility of EIGA and achieve its advocacy objectives. The position is based in the EIGA offices in Brussels where you will report to the General Secretary.

## Duties and responsibilities

### 1. Public Affairs and advocacy engagement at EU level:

You will offer direction, advice and support in the implementation of EIGA's advocacy objectives in Brussels and promote policy issues of relevance to EIGA and its members.

You will:

- Monitor, analyze and report on relevant legislative and regulatory developments at EU level that have relevance to the interests of EIGA members,
- Identify opportunities for EIGA to engage and drive policy and regulatory change; to influence such developments
- Coordinate with the relevant EIGA-staff (and external consultants), as well as working groups, taskforces etc to develop and execute appropriate and timely actions ; as such you will animate a group of members composed of their public affairs representatives
- Promote EIGA's interests by attending events of the EU Institutions and other relevant stakeholders
- Organize and attend meetings with relevant policymakers and their staff ;
- Respond to inquiries from members of the EIGA.

### 2. Supporting Communications:

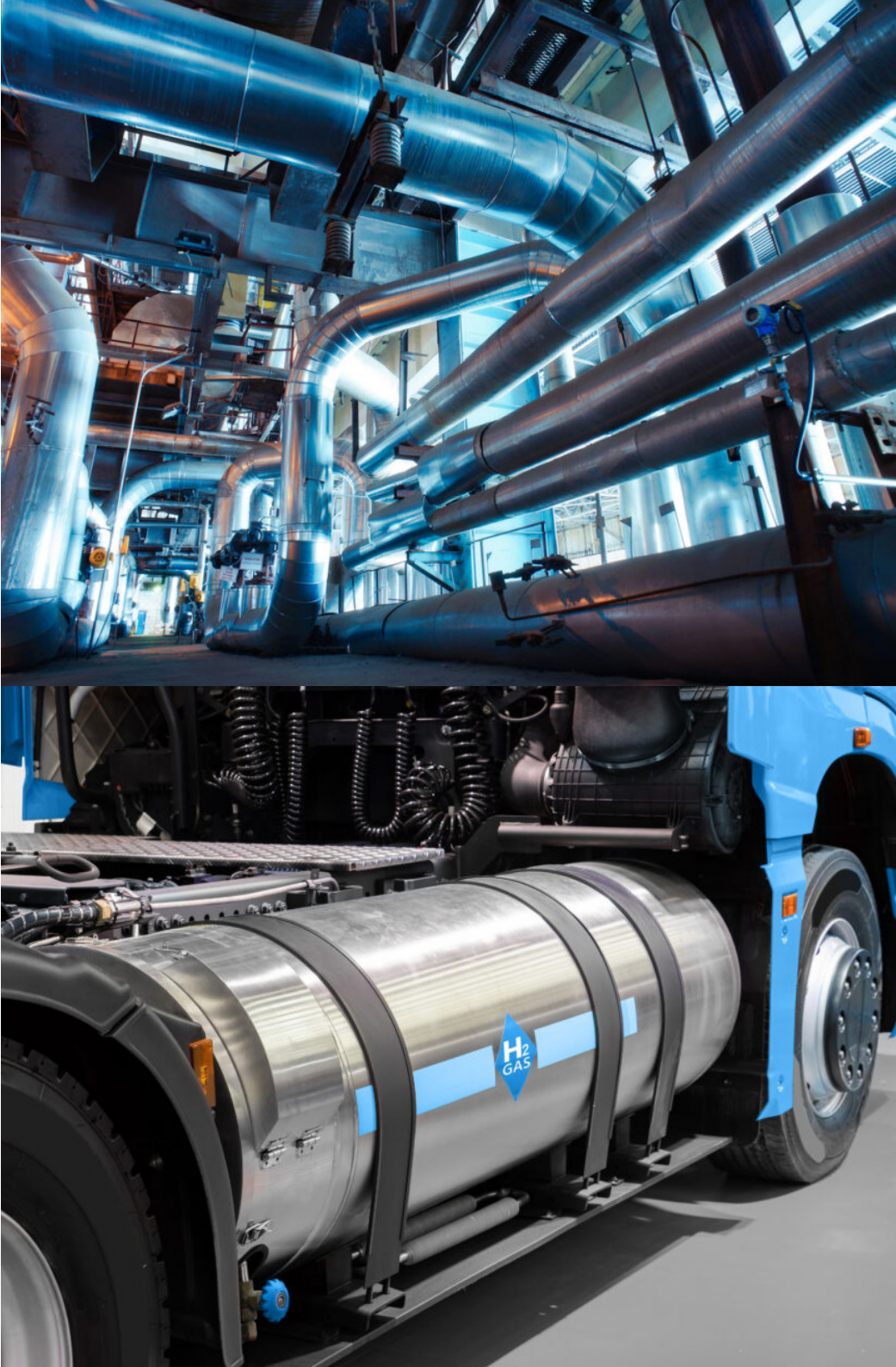
You will support and implement EIGA's communication objectives:

- Contribute to EIGA's communication strategy;
- Address as required the press & media

### Your profile

- Ability to identify policy developments relevant to EIGA members
- Ability to transform complex technical matters into language that will resonate with and persuade various stakeholders
- Real world experience with the European Institutions, associations, companies, think tanks and/or PA/PR agencies;
- Climate and Energy Policy experience, ideally including exposure to gas or electric issues.
- University degree ideally to Masters level.
- Fluency in English with excellent communication and drafting skills. Knowledge of any other EU language is an asset.
- An interest in industrial gases, the energy transition and hydrogen;
- Self- starter, flexible, intellectually curious.

# Recruitment Process



Dober Partners has been retained to draw up a shortlist of prospective candidates against the criteria set out in this document, and using their discretion and expertise to recruit a new Head of Public Affairs, with EIGA's leadership and membership.

For further information please contact:

**Mark Dober**

M: +32 477 950 466

→ [mark@doberpartners.com](mailto:mark@doberpartners.com)

**Natalia Kurop**

M: +32 488 945 579

→ [natalia@doberpartners.com](mailto:natalia@doberpartners.com)

[www.doberpartners.com](http://www.doberpartners.com)



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