# Head of EU AffairsMoët Hennessy





03 About Moët Hennessy04 What You'll Do

**06** Recruitment Process





World leader in luxury wines and spirits, Moët Hennessy is internationally recognized for its exceptional and exclusive brands, among them Dom Pérignon, Moët & Chandon, Veuve Clicquot, Krug, Ruinart for champagne; Hennessy, Belvedere, Glenmorangie, Ardbeg for spirits and a selection of still and sparkling wines from around the world such as Cloudy Bay, Chandon, etc.

Our vision is to lead the future of luxury wines and spirits from nature to communities. Our company success will be created by pioneering people with passion for crafting experiences and turning challenges into opportunities to innovate.

Our strength comes from being diverse yet we are unified by five core values: Sharing, Elegance, Epicureanism, Integrity and Spirit of conquest. It starts from creating an efficient and caring work environment where all can reach their full potential. Being respectful, inclusive and embracing diversity makes others feel valued. In Moet Hennessy, we strive to search for harmony, moderation and concentrate on the essential. We always open up new territories and push the limits. Our commitment to the planet, to our Maisons, and to our employees is what we believe in and makes us different.







Reporting to the Director Global Public Affairs in Paris, you will proactively build relationships with key policymakers, authorities and stakeholders and support the Regional Leadership Team. You will also lead MH's participation in key business associations and coalitions that are critical to advancing MH public policy and business objectives.

### The Head of EU Affairs will:

- Drive public affairs engagement for MH across the European Region in support of global and regional priorities
- Coordinate with internal stakeholders and align between core business priorities, public policy goals and "go-to-market" strategies,
- Facilitate meetings between MH executives and key stakeholders, including senior government officials, regulators, industry associations and alliance partners to promote and advocate the company's policy priorities
- Determine, maintain and manage appropriate corporate membership opportunities in industry associations/coalitions in the European Region on behalf of Moët Hennessy
- Champion MH commitments internally and externally

### The Candidate Should Possess:

- 10+ years of experience representing a large company or association before EU and national policymakers, preferably but not necessarily in the alcoholic beverages industry
- Highly effective oral and written English-language communication skills, as well as strong interpersonal communication skills.
- A Bachelor's degree is required, preferably in a relevant discipline (Law, Political Science, Public Policy, Public Affairs, Economic Development).

O4 Dober Partners

Head of EU Affairs I Moët Hennessy

The successful candidate must be collaborative, open, flexible and pragmatic.

He/She should demonstrate sound judgment in ambiguous situations.

# Additionally, the candidate should have:

- Strong understanding of alcoholic beverages key issues, including trade & market access, health, responsible marketing, labelling, illicit trade, taxation, environmental policies and e-commerce; and/or a strong track record of engaging with EU trade, health and environment regulators and other policy makers at regional/ national levels
- A comprehensive understanding of the regional national European political landscape
- A demonstrated ability of constructively interacting at highest corporate and political levels
- A good track record of achieving meaningful changes to regulatory environments through public policy advocacy, and demonstrate the ability to listen, influence and persuade others

- The ability to dive deep on political, legislative and regulatory trends and anticipate emerging issues of importance that may impact Moët-Hennessy's business; and be able to communicate their impact to internal and external customers verbally and through written policy briefings
- Self-starter with a successful track record of working with a wide array of functional groups across an organization
- Demonstrated experience of effectively leveraging resources, including internal teams, coalitions, and other relevant organizations
- The ability to work in ambiguous environments independently with good judgment and resourcefulness to advance public policy priorities and mission-critical projects in the absence of clear guidance
- Maintain the highest personal levels of ethical conduct, confidentiality and integrity, with a strong professional reputation in the industry
- An ability to travel as required
- Fluency in French would be valuable





Dober Partners has been retained to draw up a shortlist of prospective candidates against the criteria set out in this document, and using their discretion and expertise to recruit a new Head of EU Affairs, with Moët Hennessy's leadership and HR team.

## For further information please contact:

# **Natalia Kurop**

M: +32 488 945 579

→ natalia@doberpartners.com

### **Mark Dober**

M: +32 477 950 466

→ mark@doberpartners.com

### www.doberpartners.com

Dober Partners
Executive Search
& Consultancy