Head of Government Affairs, France and Southern Europe RELX





About RELX

What You'll Do

Recruitment Process







RELX (formerly Reed Elsevier) is a global provider of information-based analytics and decision tools for professional and business customers across industries. RELX operates in four major market segments: Scientific, Technical & Medical; Risk & Business Analytics; Legal; and Exhibitions.

RELX helps researchers make new discoveries, doctors and nurses improve the lives of patients and lawyers develop winning strategies. RELX prevents online fraud and money laundering, and helps insurance companies evaluate and predict risks. Their events combine in-person and digital experiences to help customers learn about markets, source products and complete transactions. In short, RELX enables their customers to make better decisions, get better results and be more productive.

The Group serves customers in more than 180 countries and has offices in about 40 countries. It employs about 30,000 people of whom almost half are in North America. RELX PLC is a UK headquartered company with shares listed on the London, Amsterdam and New York Stock Exchanges.

As a global company with leading positions in the markets it serves, RELX believes it has a responsibility to its employees, customers, governments, investors and others to perform to the highest standards. They focus their unique contribution on where they can make a positive impact through their knowledge, resources and skills, for example: universal sustainable access to information, advance of science and health, protection of society and promotion of the rule of law and justice.



Job Title:

 Head of Government Affairs, France and Southern Europe, RELX

Reports to:

 Head of European Government Affairs, RELX

Salary:

Competitive

Location:

Paris

Reporting to the Head of European Government Affairs, and working in close liaison with Government Affairs colleagues inside and outside of Europe, as well as senior executives within RELX Group business units, this role will cover intellectual property protection, privacy and data protection, science and research communications policy, digital agenda, e-commerce and internet regulation. The primary focus of the role is France, with a secondary remit over Spain, Portugal and Italy.

Position responsibilities and deliverables:

- Identify, monitor and influence all business critical political and policy developments in French political institutions.
- Lead on the analysis of policy developments, working closely with legal and strategy functions and the relevant business units to assess likely impact on RELX.
- Represent RELX to government and within industry trad associations, think-tanks and other forums, and ensure RELX is perceived to be an active participant in the policy debate affecting the sector.
- Develop high-quality written submissions to government departments, parliamentary committees, regulators and other relevant bodies.

- Develop and maintain key relationships with relevant internal and external stakeholders and assist with the communication and education of policy issues and positions to the RELX community
- Maintain and drive relationship with political consultants and maximise their involvement.
- Working with political consultancies develop political communications programmes in Italy, Portugal and Spain.
- Ensure own and company-wide compliance with the Sapin Law on lobbying.

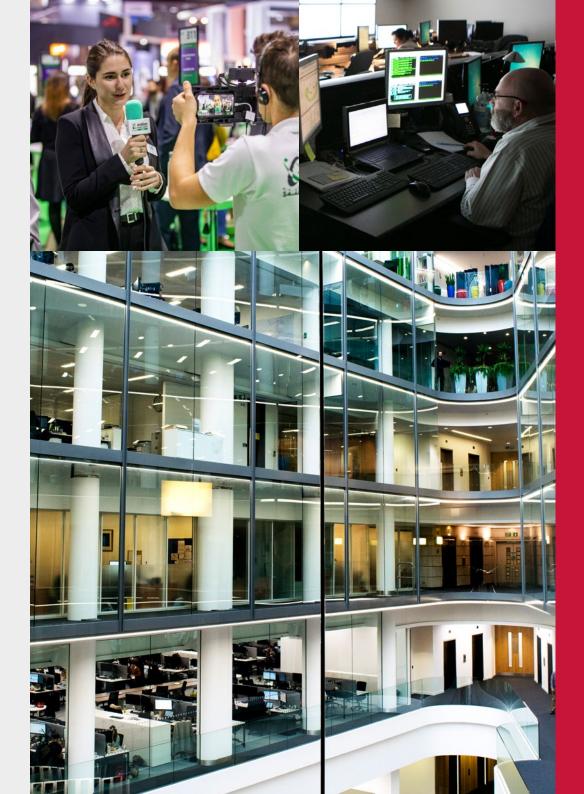


Candidate experience and credentials:

- At least 8-10 years of related work experience in Paris, demonstrating a clear understanding of the intersection of business and government and experience in navigating political processes and parliamentary systems to advance an advocacy agenda.
- An excellent understanding of the French government's regulatory and policy setting framework as well as the political environment that shapes it including a network of strong contacts there.
- Understanding of, and preferably experience in, working with trade associations to maximise stakeholder support for RELX's policy positions.
- A strong interest in and understanding of the way European public policy is made and previous experience working with policy makers and institutions.
- Excellent academic credentials. A law degree and legal experience would be extremely useful, as would the ability to analyse and interpret legislative and judicial language is essential.
- Previous experience in a global company would be preferable.
- Excellent English is required; additional languages an advantage.

Candidate attributes:

- This role requires someone with first class research and written and verbal communication skills, and the ability to make a significant impact among RELX's internal and external key audiences.
- This role demands a strong collaborative approach in order to thrive in a complex environment where success relies on partnering with diverse functional and operating colleagues.
- Have a strong commercial sense and understanding of business interests – in particular an instinctive support for copyright and rightsholders and of the importance of personal data management and Artificial Intelligence in the modern economy. An ability to deliver consistent excellent results, displaying the highest levels of integrity and commitment.
- Ability to work under pressure with minimal supervision and to strict deadlines.
- Flexibility in hours and approach are a pre-requisite as many events are in the evening. Flexibility in travel: some travel to European locations may be required, (the amount of travel will need to be assessed in line with the direction of the role).



Dober Partners has been retained to draw up a shortlist of prospective candidates against the criteria set out in this document, and using their discretion and expertise to recruit a new Head of Government Affairs, France and Southern Europe together with RELX's Government Affairs leadership and HR teams.

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