



— **Head of Government Affairs**  
A-Gas



**Dober Partners**  
Executive Search  
& Consultancy

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Refrigeration and air conditioning is a critical part of the way we live. A-Gas plays a crucial role in this and it is likely that you come into contact with our products every day– at the supermarket, in your car, your office and your home – potentially without ever realising it.

A-Gas has over 25 years' experience in the supply and lifecycle management of refrigerants, service gases and associated products.

But our role in society and the economy is greater than just supplying refrigerant. We are a company with a purpose; a purpose that our worldwide teams are committed to and one that is lived by all our stakeholders:

“To protect and enhance the environment by reducing global warming gases and preventing their release into the atmosphere.”

This unwavering commitment puts A-Gas at the forefront of our industry in terms of sustainability and supporting the circular economy. We are continuously focused on how our products can impact the planet and how our services and expertise can protect our environment. Our aim is to make a difference, not just today, but every day, by delivering environmentally-conscious solutions to serve the world's evolving needs.

The climate is changing, and we all have a part to play in protecting our planet. Achieving net zero is an incredibly ambitious target that we cannot achieve alone, but together, we can.

On an annual basis, if we were to add together all of the used gas that our expert teams across the globe recover, reclaim or repurpose, its CO2 could be expressed as the equivalent to:

- 110m trees planted in 2020
- 1.6m cars taken off the road in 2020
- 51m trees planted in 2021
- 754k cars taken off the road in 2021

Our European division has sites located in the United Kingdom, Germany, Italy and the Netherlands. Of course, we offer an extensive range of products. But it's our market-leading recovery and reclamation services that set us apart from our competition.

We provide state-of-the-art, F-Gas compliant refrigerant recovery, custom-built separation and recycling services for environmentally sensitive products such as HCFCs, HFCs, HFOs, HCs and Halon. Our portfolio extends to include cylinder services and waste disposal offerings, focused on provide safe solutions for the cooling industry.

A-Gas is a total solutions provider. Our products and services are agile and aligned to the ever-changing marketplace, consistently adapting to the changing tides of regulation. We provide our customers with the advanced solutions they need to stay ahead of local and global legislation.

# What You'll Do

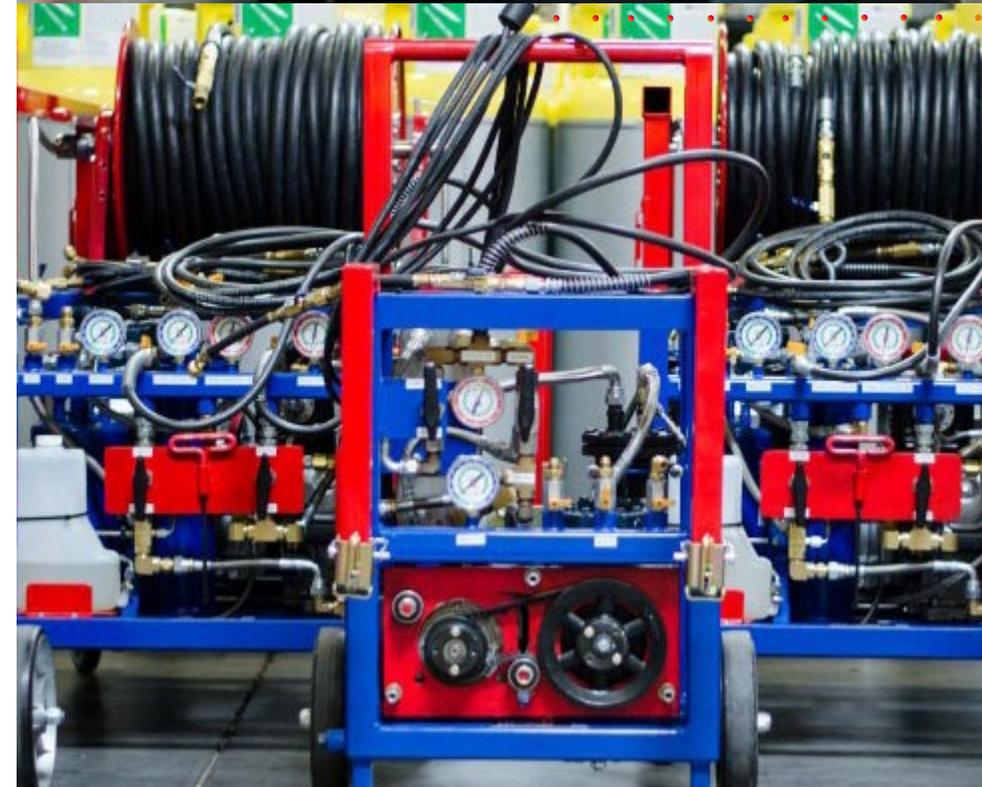
A-Gas operates in a regulated environment. Our business has been especially adept at understanding the legislative landscape and its implications. As a result, we've adapted and tailored our product and service offering to meet the needs of our customers, so they in turn meet their legislative obligations.

Until now the responsibility for understanding the regulation and legislative changes in our industry has fallen to our Managing Director, Europe and European Commercial Director.

Today, the F-Gas regulations, which drive much of our region's legislative activity, are actively under consultation. Further afield there are active working groups around carbon and climate change where we are able to contribute.

We strongly believe that there is an opportunity to strengthen our position and influence at both a UK and European level. Which is why we've invested in the creation of this new position - Head of Government Affairs.

You'll be taking on a greenfield opportunity. Nobody has sat in this seat before. If you relish the opportunity to make a highly visible impact from the get-go, you're looking at it.



## Job Purpose

Principally involved in structuring business strategies in response to changing environmental and product stewardship regulations. Act as our Senior Representative and Board Member in targeted industry associations. Key liaison to corporate legal counsel for the creation and review of relevant filings and briefs.

## Reports to

Managing Director, Europe

## Principal Place of Work

Remote/Home-Based in Brussels, Germany, Netherlands or Italy with regular travel

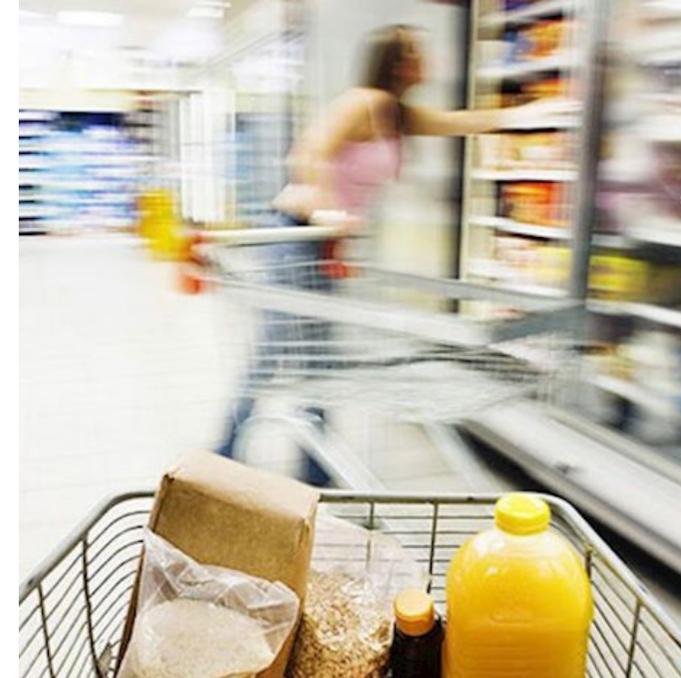
## Experience, Knowledge and Qualifications

### Essential

- University degree in law, politics, social sciences, or related studies
- Relevant experience with EU institutions and other stakeholders in Brussels; ideally with a focus on climate/environmental, energy and industrial policy
- Excellent knowledge of EU processes, interactions and the dynamics of EU policymaking
- Proven political network at EU policy level
- Excellent spoken and written language proficiency in English.
- Excellent presentation and communication skills
- Strong influencing and networking skills
- High level of commercial awareness
- Willingness to travel

### Desirable

- Work experience in the chemical industry
- Good language proficiency in German and/or French



# Recruitment Process



Dober Partners has been retained to draw up a shortlist of prospective candidates against the criteria set out in this document, and using their discretion and expertise to recruit a new Head of Government Affairs, together with the leadership of A-Gas.

If you wish to apply for this position, please send your CV and motivation letter to:

**Mark Dober**

M: +32 477 950 466

→ [mark@doberpartners.com](mailto:mark@doberpartners.com)

[www.doberpartners.com](http://www.doberpartners.com)



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