

— **Head of European Public Policy**
Cloudflare



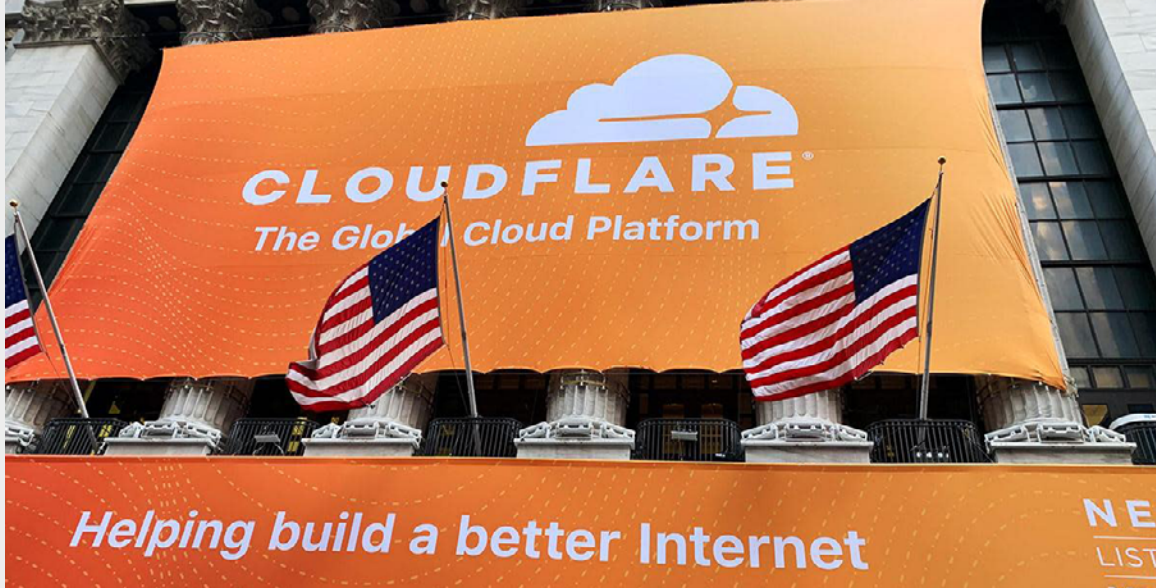
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Cloudflare, has their eyes set on an ambitious goal: to help build a better Internet. Today the company runs one of the world's largest networks that powers trillions of requests per month. Cloudflare protects and accelerates any Internet application online without adding hardware, installing software, or changing a line of code. Internet properties powered by Cloudflare have all web traffic routed through its intelligent global network, which gets smarter with every request. As a result, they see significant improvement in performance and a decrease in spam and other attacks. Cloudflare was recognized by the World Economic Forum as a Technology Pioneer and named to Entrepreneur Magazine's Top Company Cultures list.

Cloudflare realizes people do not fit into neat boxes. They are looking for curious and empathetic individuals who are committed to developing themselves and learning new skills, in their enabling environment. Cloudflare cannot complete their mission without building a diverse and inclusive team. They hire the best people based on an evaluation of their potential and support them throughout their time at Cloudflare.



Because of the scope, complexity, and diversity of the company's work, their Public Policy team members must be flexible, talented and able to work collaboratively across multi-functional teams to find and present policy solutions, to carry the Cloudflare narrative and promote the public policy brand externally.

The team is currently based in Washington D.C and Brussels, and is often tasked with addressing global policy issues on top of local market priorities. The Head of European Public Policy will be mainly focused on Brussels, and the work may also include some focus on key national markets in Europe.

This is a fast-moving work environment with goals that are closely linked to business priorities, however, policy issues are typically within the areas of cybersecurity, data protection/privacy and intermediary liability.



Cloudflare's Public Policy team helps the company by anticipating regulatory challenges, acting as an external advocate for Cloudflare on priority policy issues and identifying opportunities to build relationships with external partners. For their Head of European Public Policy, Cloudflare is looking for a leader who can help grow a team that fosters their unique corporate philosophy within the EU, develop public policy solutions to challenging technology issues and be comfortable giving front line support on issues requiring engagement.

This role is ideal for an experienced and energetic manager who is proactive, a strategic thinker, a skilled communicator and above all else, someone who has a thirst for knowledge and continued growth, all while working as part of a great team.

The Head of European Public Policy will report to the Head of Public Policy.

As part of the job, you will:

- Lead Cloudflare's government-facing advocacy in the EU.
- Evaluate EU policy conversations and legislative developments, and work to understand the impact on Cloudflare across its full product set
- Develop talking points, policy narratives and presentation materials for use at external events and meetings and for other communication purposes (company blog, position papers etc)
- Articulate Cloudflare's positioning to relevant policy makers and officials from the European Institutions, as well as within any identified national markets
- Work to build and maintain relationships with key policy makers, and to find engagement opportunities with business, civil society entities and other third party organisations
- Provide timely updates to colleagues from the Cloudflare Public Policy, Legal, Trust & Safety Teams and other internal stakeholders.

Examples of desirable skills, knowledge and experience

- University degree
- Language skills, with French, German or/and Portuguese being an advantage
- Minimum of 10 years of experience working with European Institutions, national regulators and/or governments, and/or within a tech or telecoms company
- Good understanding of EU laws and regulations important to Cloudflare
- Fluency / an interest in technology
- Strong communications (written and oral) and interpersonal skills
- Team player, and a sense of humour
- Detail oriented, well organized and a sense of initiative
- The ability to manage multiple files and engage with multiple teams within Cloudflare

What Makes Cloudflare Special?

Cloudflare is not just a highly ambitious, large-scale technology company. Cloudflare is a highly ambitious, large-scale technology company with a soul. Fundamental to their mission to help build a better Internet is protecting the free and open Internet.

– Project Galileo

Cloudflare equip politically and artistically important organizations and journalists with powerful tools to defend themselves against attacks that would otherwise censor their work, technology already used by Cloudflare's enterprise customers-at no cost.

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– 1.1.1.1

Cloudflare released 1.1.1.1 to help fix the foundation of the Internet by building a faster, more secure and privacy-centric public DNS resolver. This is available publicly for everyone to use - it is the first consumer-focused service Cloudflare has ever released. Here's the deal - Cloudflare don't store client IP addresses never, ever. Cloudflare will continue to abide by our [privacy policy](#) and ensure that no user data is sold to advertisers or used to target consumers.

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– Path Forward Partnership

Since 2016, Cloudflare have partnered with Path Forward, a non-profit organization, to create 16-week positions for mid-career professionals who want to get back to the workplace after taking time off to care for a child, parent, or loved one.

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– Athenian Project

Cloudflare created Athenian Project to ensure that state and local governments have the highest level of protection and reliability for free, so that their constituents have access to election information and voter registration.

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Sound like something you'd like to be a part of?
We would love to hear from you!

Cloudflare is proud to be an equal opportunity employer. Cloudflare are committed to providing equal employment opportunity for all people and place great value in both diversity and inclusiveness. All qualified applicants will be considered for employment without regard to their, or any other person's, perceived or actual race, colour, religion, sex, gender, gender identity, gender expression, sexual orientation, national origin, ancestry, citizenship, age, physical or mental disability, medical condition, family care status, or any other basis protected by law. Cloudflare are an AA/Veterans/Disabled Employer.

Cloudflare provides reasonable accommodations to qualified individuals with disabilities. Please tell us if you require a reasonable accommodation to apply for a job. Examples of reasonable accommodations include, but are not limited to, changing the application process, providing documents in an alternate format, using a sign language interpreter, or using specialized equipment.

Dober Partners has been retained to draw up a shortlist of prospective candidates against the criteria set out in this document, and using their discretion and expertise to recruit a new Head of European Public Policy together with Cloudflare's leadership and HR team.

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